

OPINION RESEARCH SPECIALISTS, LLC SPRINGFIELD, MISSOURI (417) 889-4506

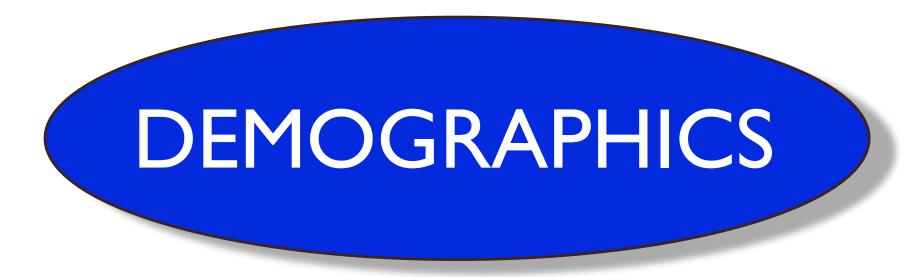
2016 State of the Workforce Survey

Online survey of organizations within a 7-county region in Southwest Missouri

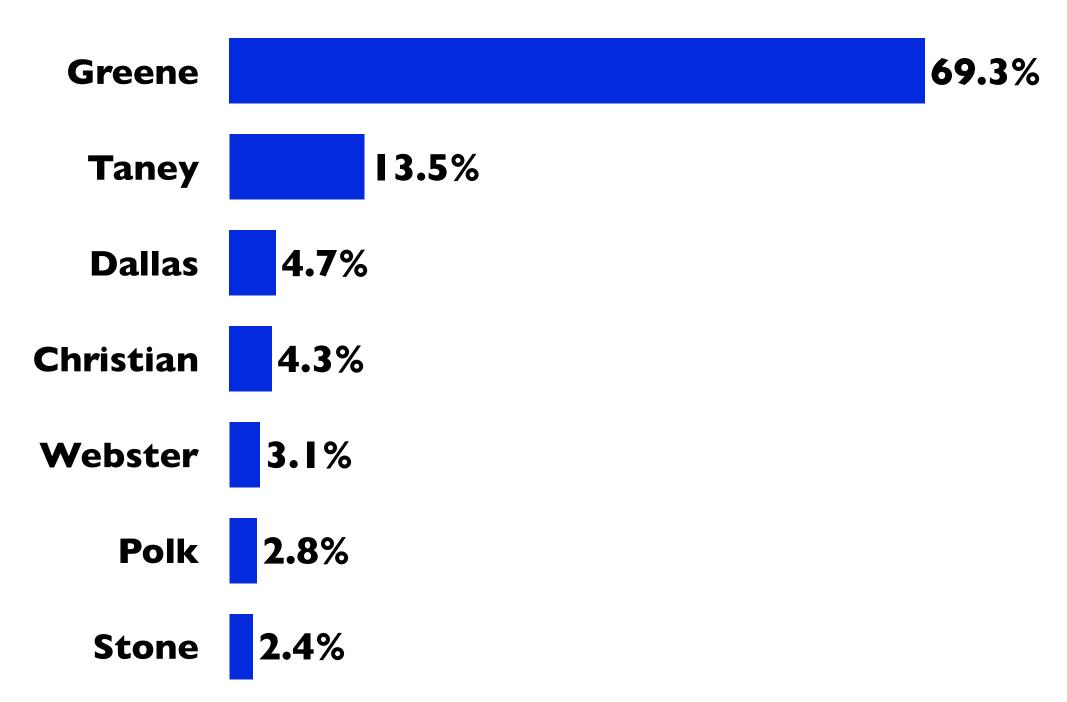
Survey conducted Oct 2015 – Jan 2016

Total of 423 completed surveys

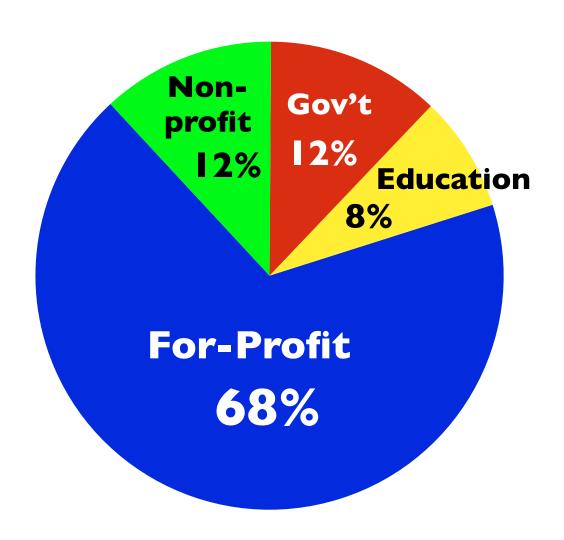
Margin of error ± 5.0%



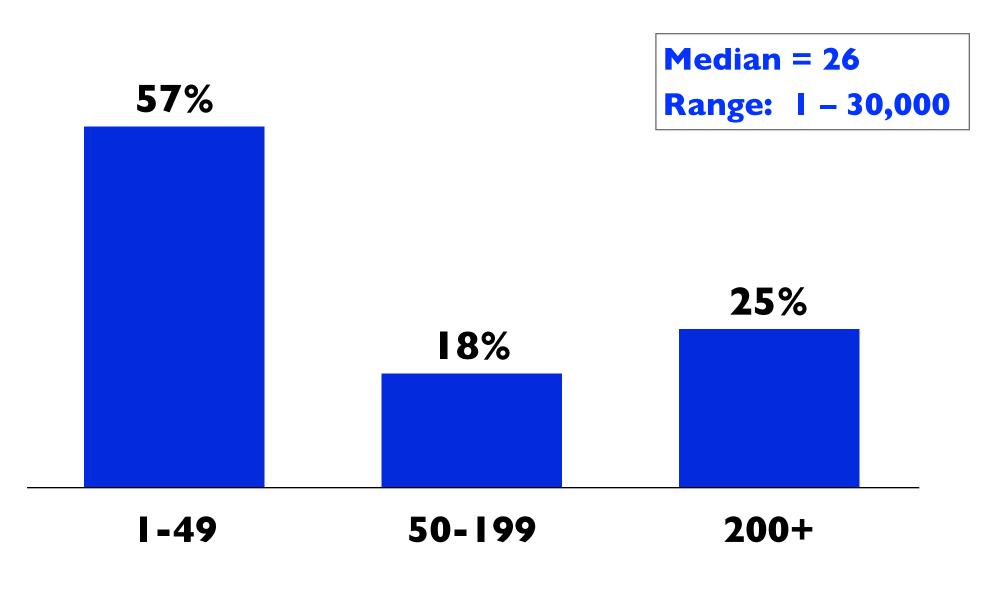
County Location of Participating Organizations



Participating Organizations by Sector

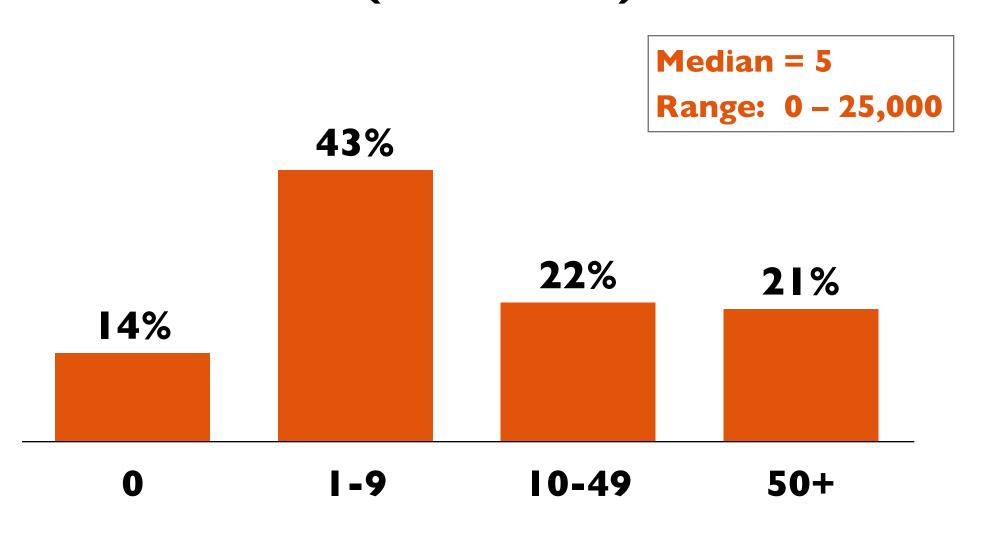


Participating Organizations by Number of Full-Time Employees



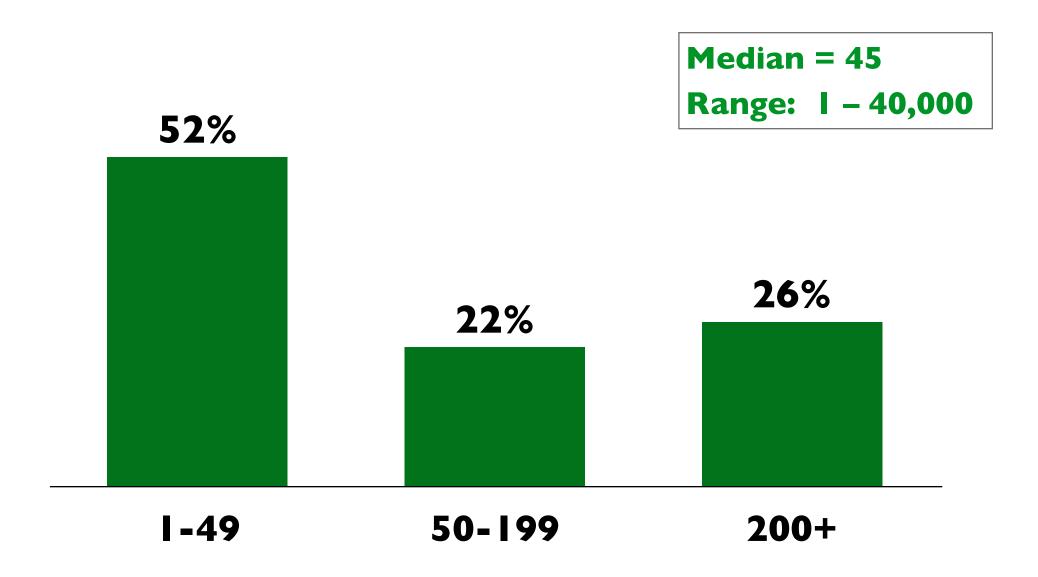
Full-Time Employees

Participating Organizations by Number of Part-Time Employees (< 30 hours)



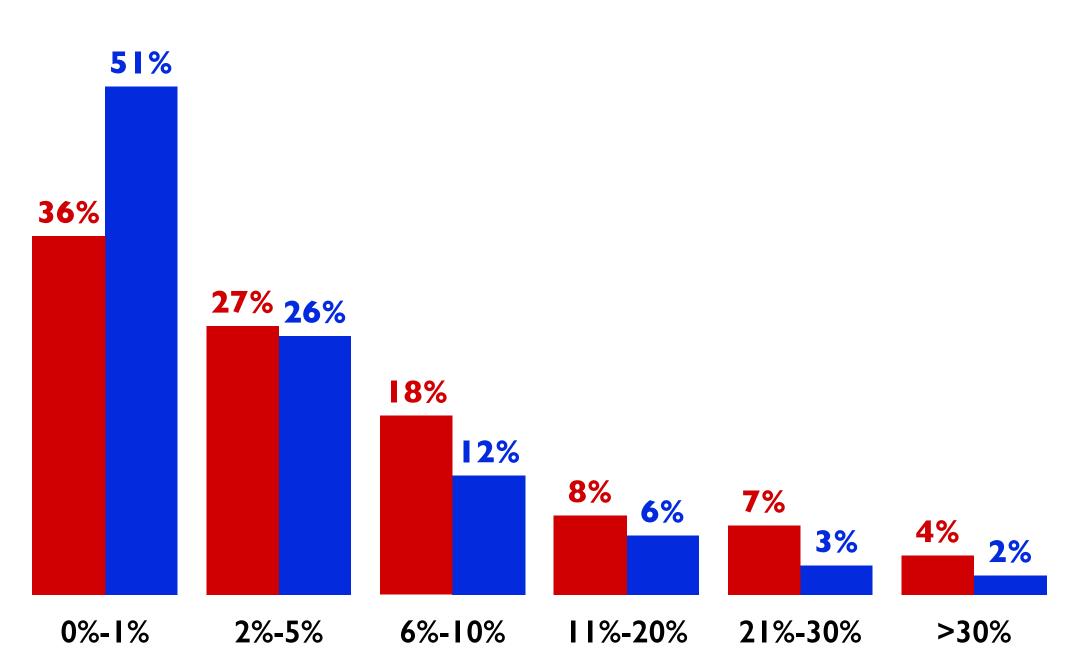
Part-Time Employees

Participating Organizations by Number of Full- and Part-Time Employees



Total Number of Employees

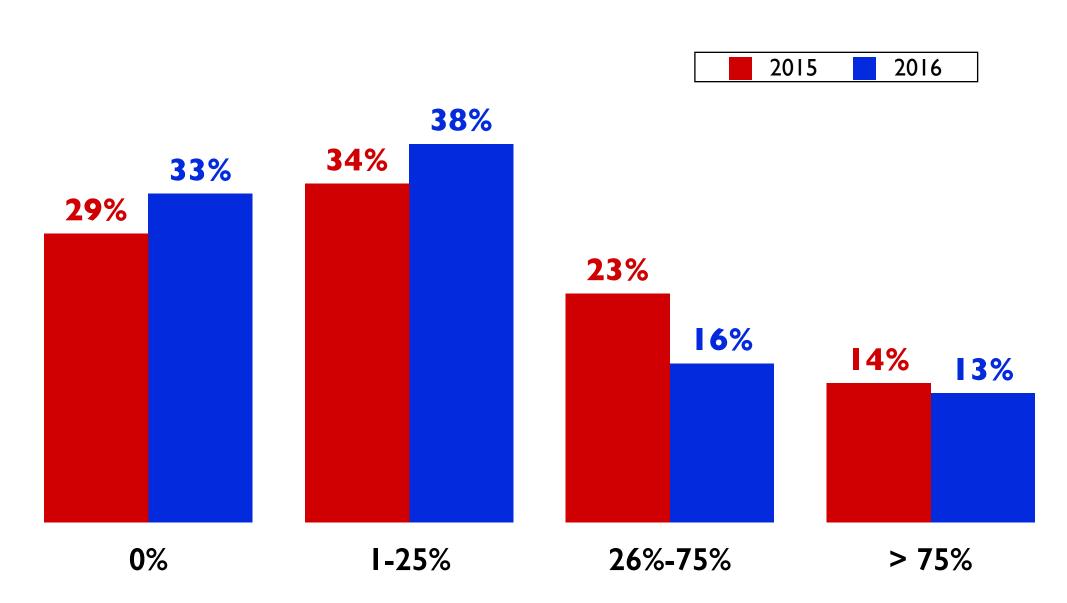
Percentage of Employees Eligible to Retire and Estimated to Actually Retire in Next Two Years



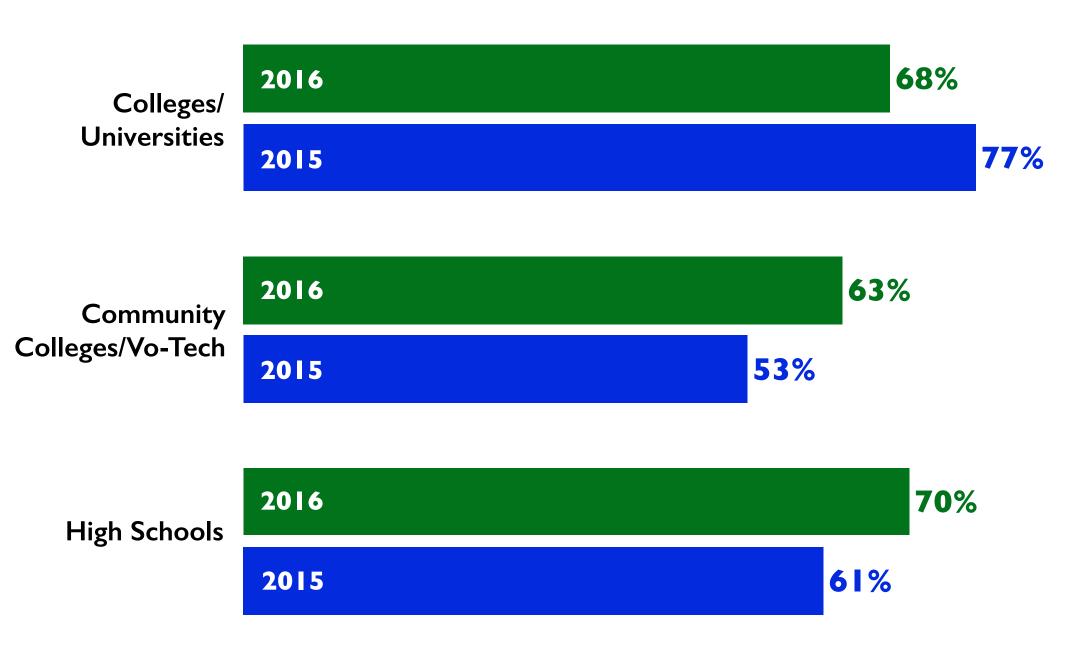
EDUCATION-RELATED QUESTIONS

Percentage of Positions/Jobs in Organization Requiring a STEM Background

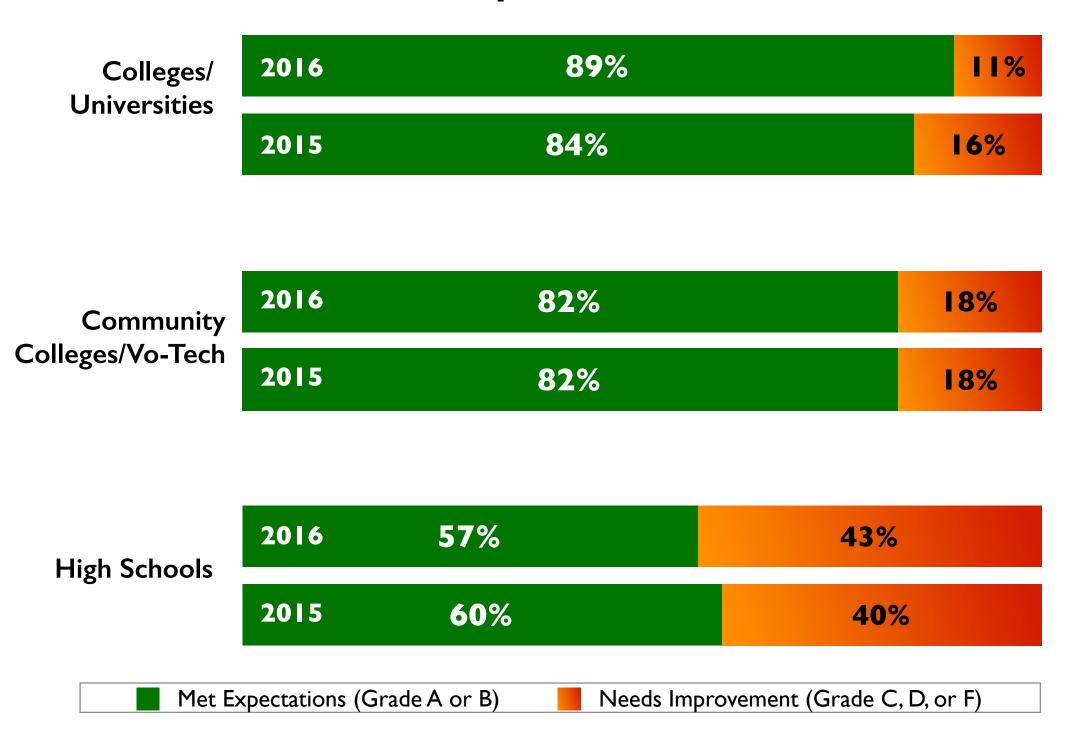
(Science, Technology, Engineering, or Mathematics)



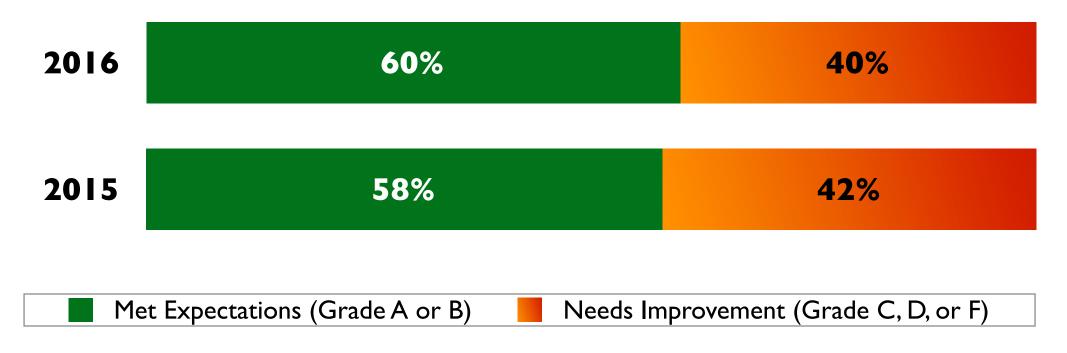
Percentage of Organizations Hiring Graduates From the Following Local Educational Institutions in the Past Few Years



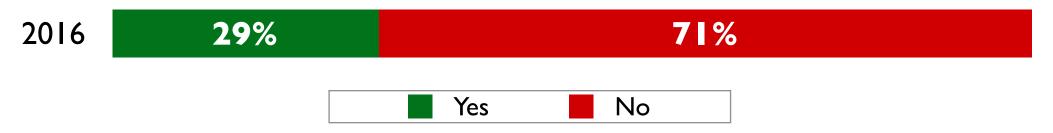
Overall Level of Preparation of Graduates



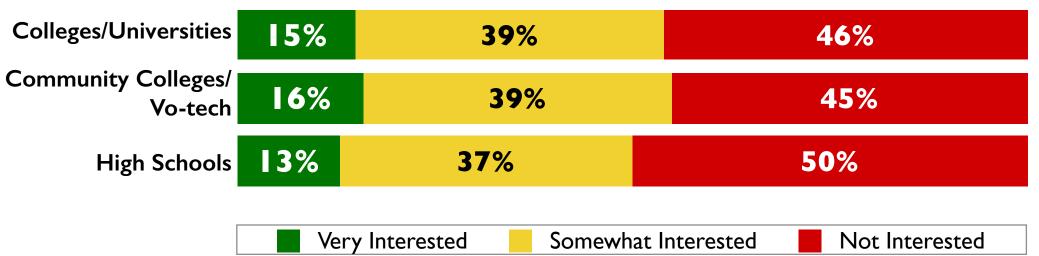
Evaluating the Overall Performance of Area Schools in Providing the Knowledge/Skills Necessary to Compete in Today's Workforce



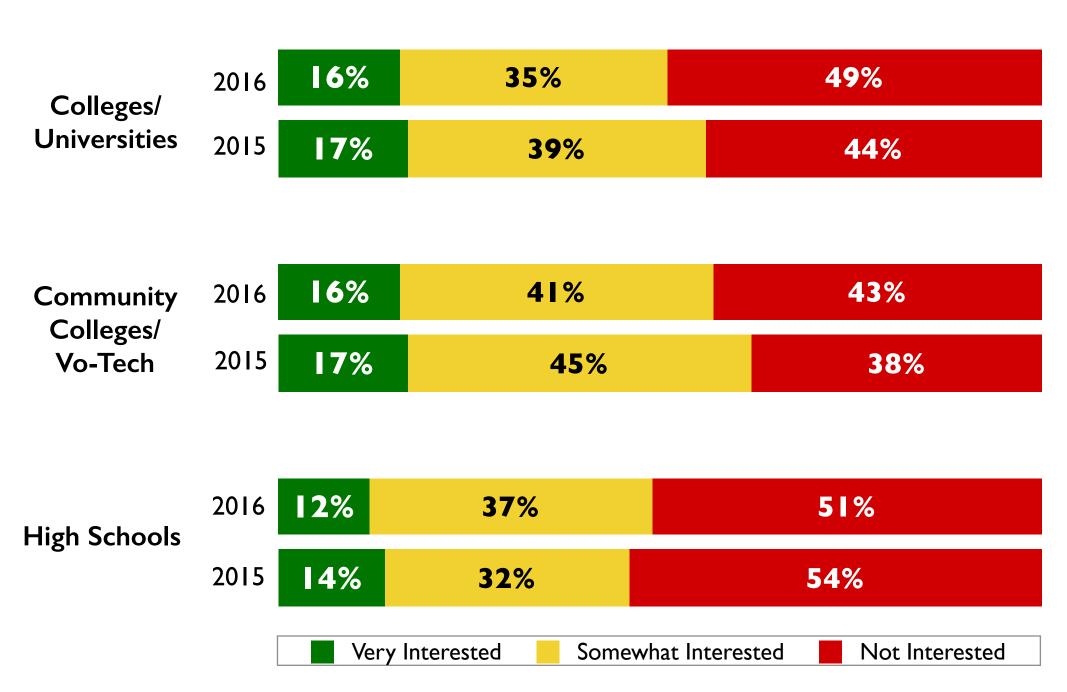
Currently Partner With Area Schools to Design Curriculum, Develop Training Programs, and/or Sponsor an Apprenticeship Program to Help Students Acquire the Skills Necessary to Succeed in Industry



IF NO, Level of Interest in Partnering With Area Schools to Sponsor an APPRENTICESHIP Program (2016)

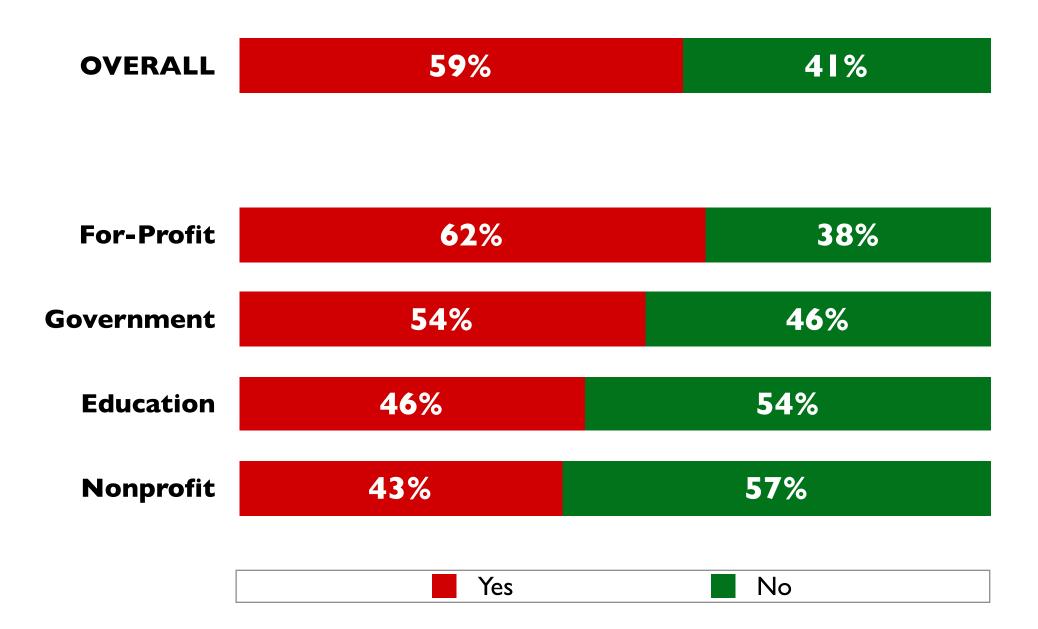


IF NO, Level of Interest in Partnering With Area Schools to Design CURRICULUM/TRAINING Programs

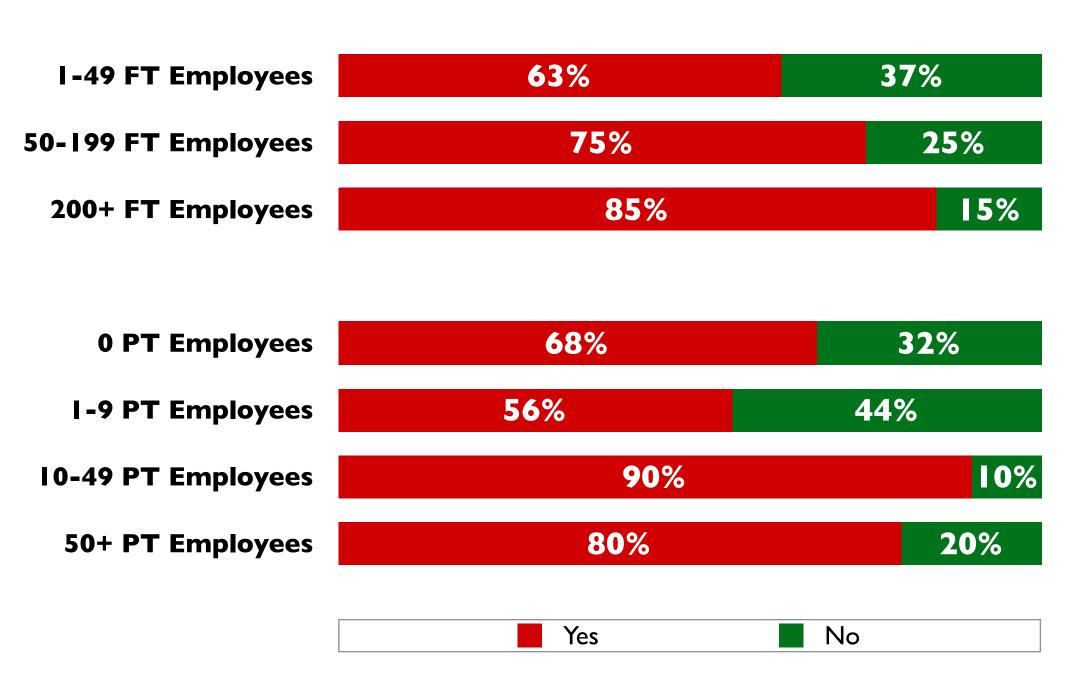


EMPLOYMENT-RELATED QUESTIONS

Percentage of Organizations Having Difficulty Filling Positions Over the Past 12 Months by Industry



Percentage of Organizations Having Difficulty Filling Positions Over the Past 12 Months by Employer Size



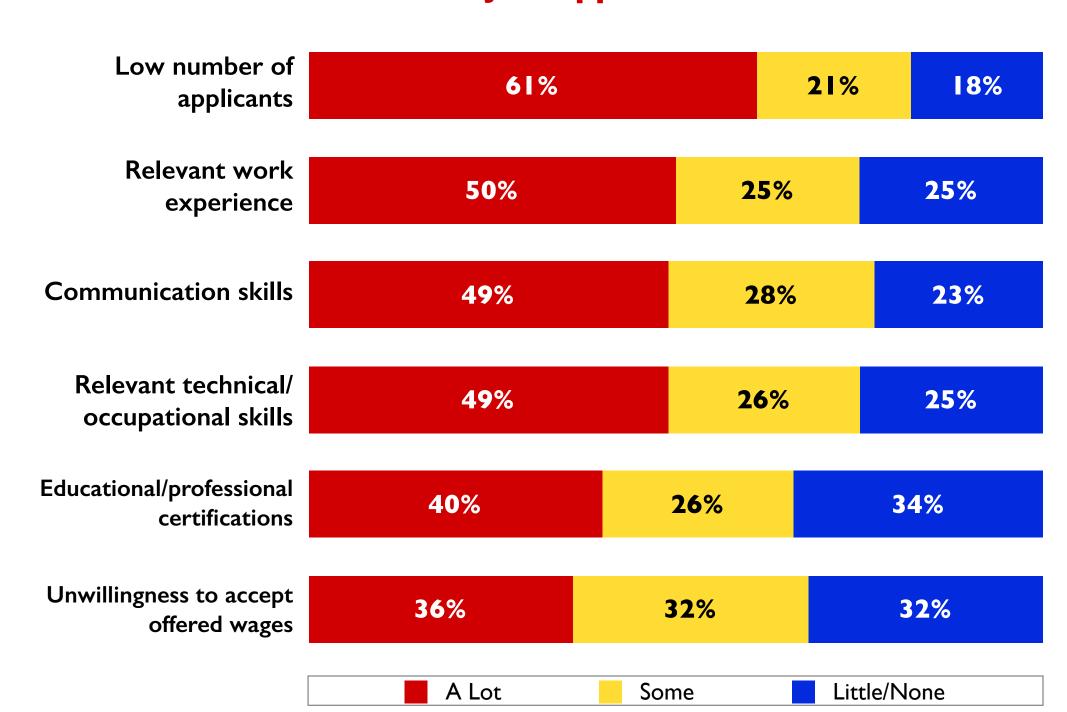
How Organizations Filled Positions When Having Difficulty Finding Qualified Applicants

Increased recruiting efforts within the region	52%
Did not fill the job opening	36%
Targeted recruiting to fill identified gaps	30%
Recruited from outside the region	30%
Hired less qualified applicants	27%
Used temporary labor or outsourced work	24%
Increased pay/compensation to attract more applicants	23%
Overtime for existing skilled workers	21%
Targeted internal training programs	17%
Incentives to retain skilled workers	15%
External skills training	6%
Moved some operations out of the region	1%

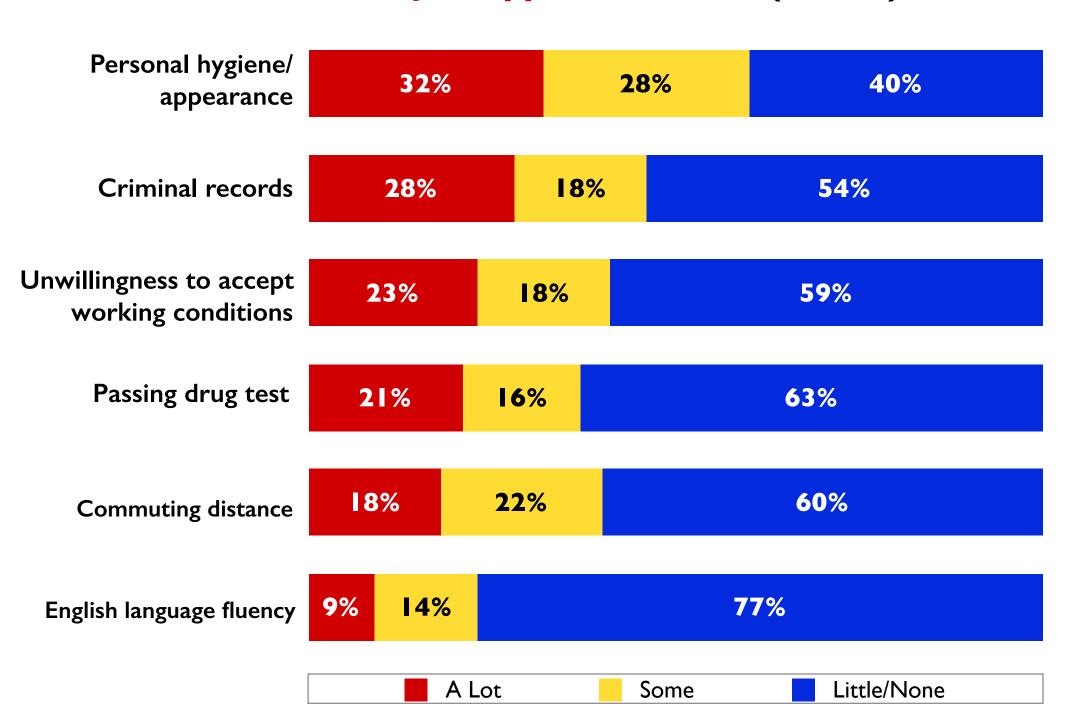
Job Outlook: Jobs in Highest Demand in Next Five-to-Ten Years

Occupational Fields	2015	2016
Business, Management and Administration	lst	lst
Marketing, Sales and Service	2nd	2nd
Information Technology/Computer Science	3rd	3rd

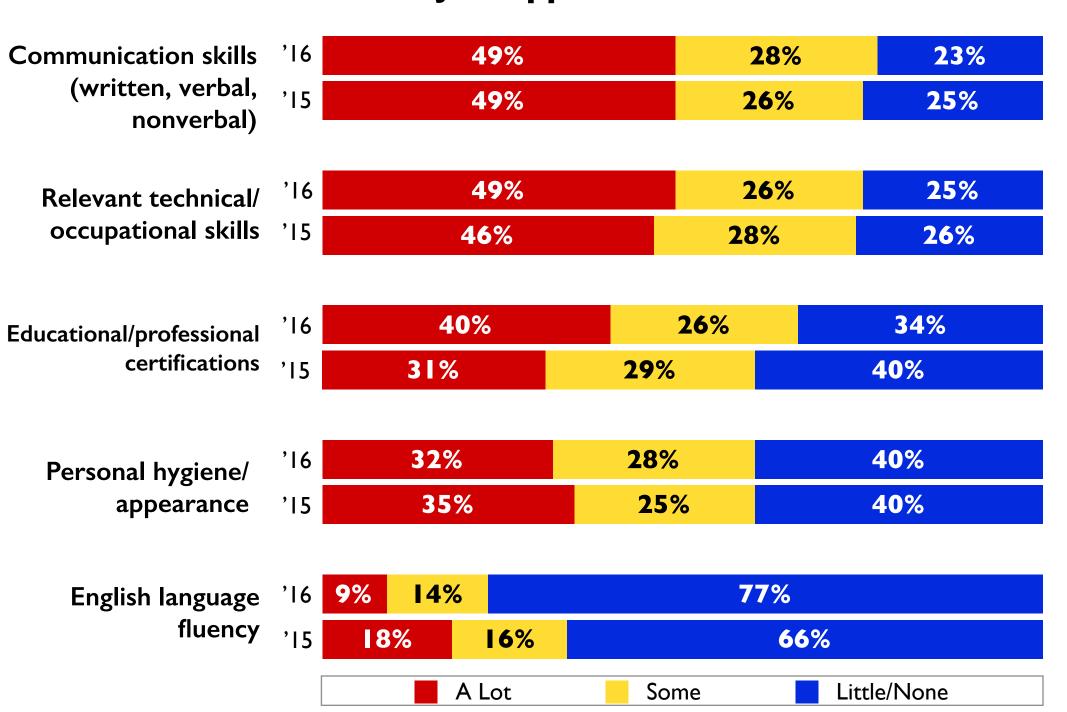
Amount of Concern Employers Have Regarding the Following Deficiencies of Job Applicants—2016



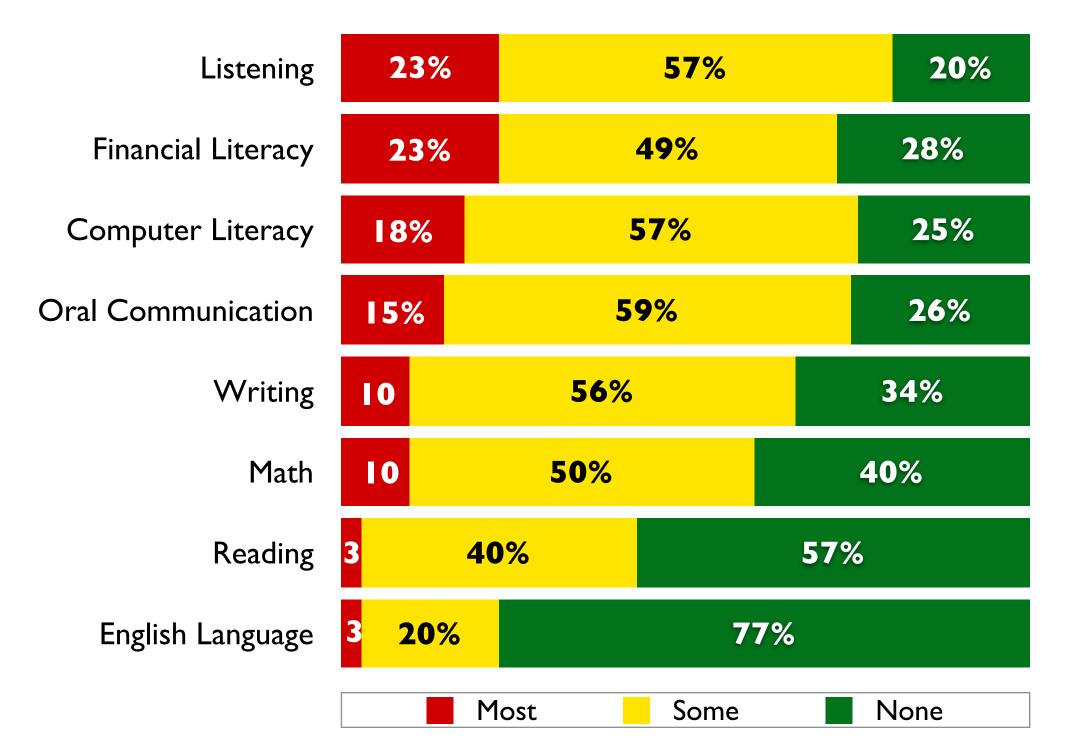
Amount of Concern Employers Have Regarding the Following Deficiencies of Job Applicants—2016 (Cont'd)



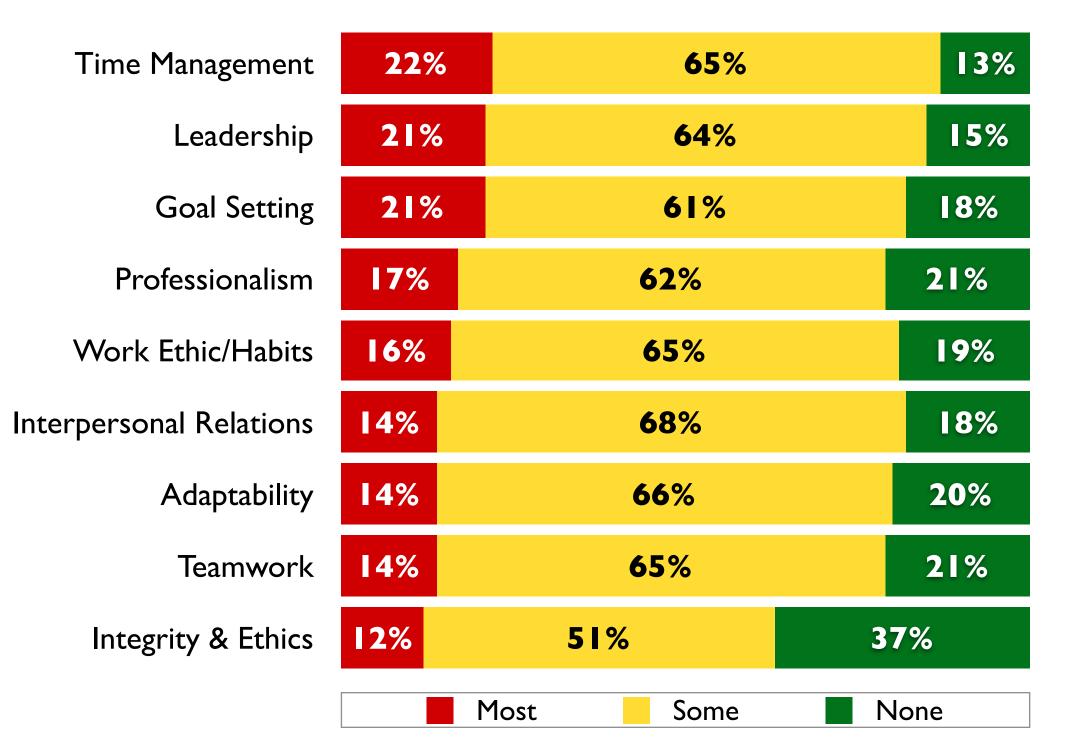
Amount of Concern Employers Have Regarding the Following Deficiencies of Job Applicants: 2015 – 2016



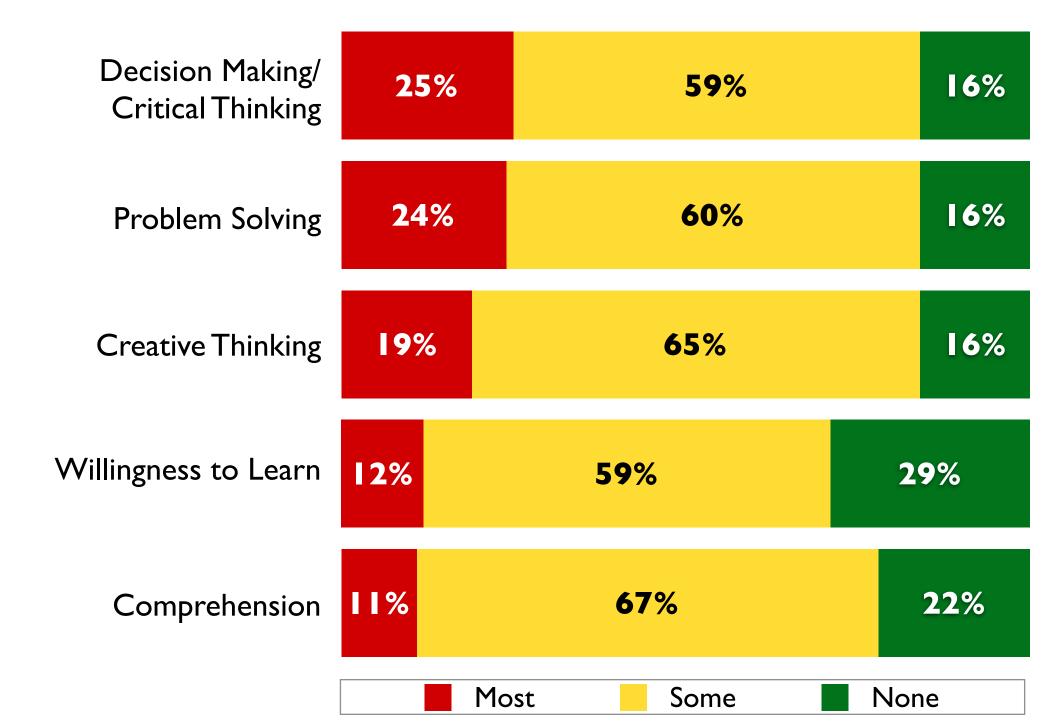
Basic Skills: Employees Needing Improvement—2016



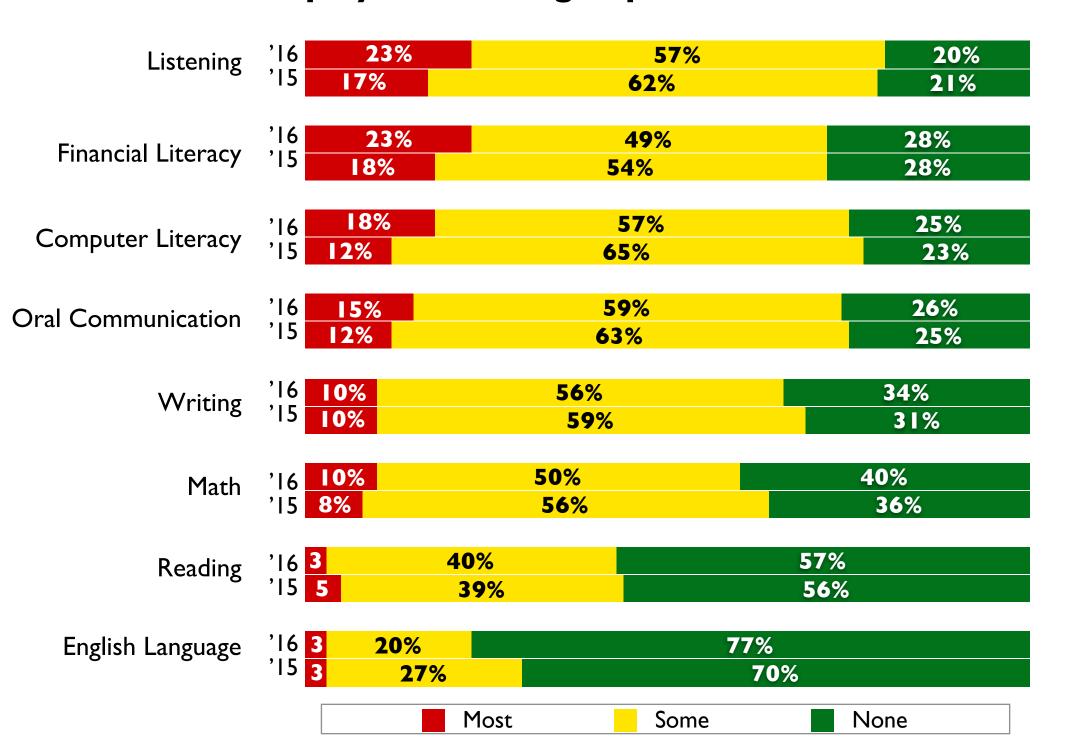
Soft Skills: Employees Needing Improvement—2016



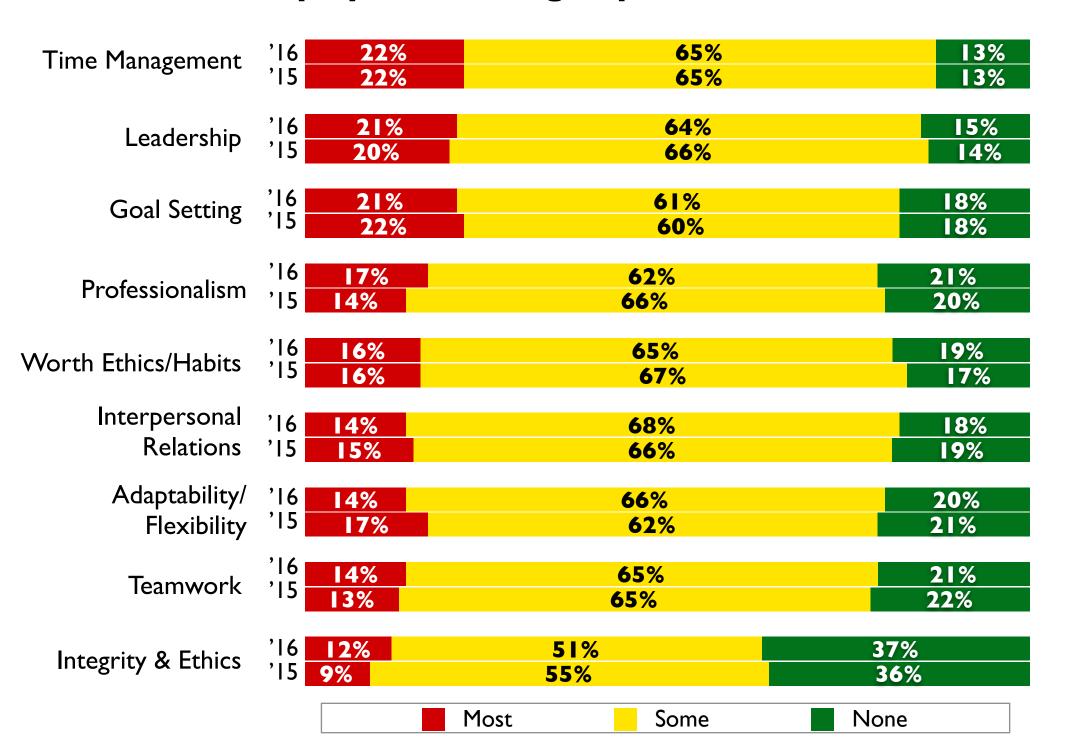
Thinking Skills: Employees Needing Improvement—2016



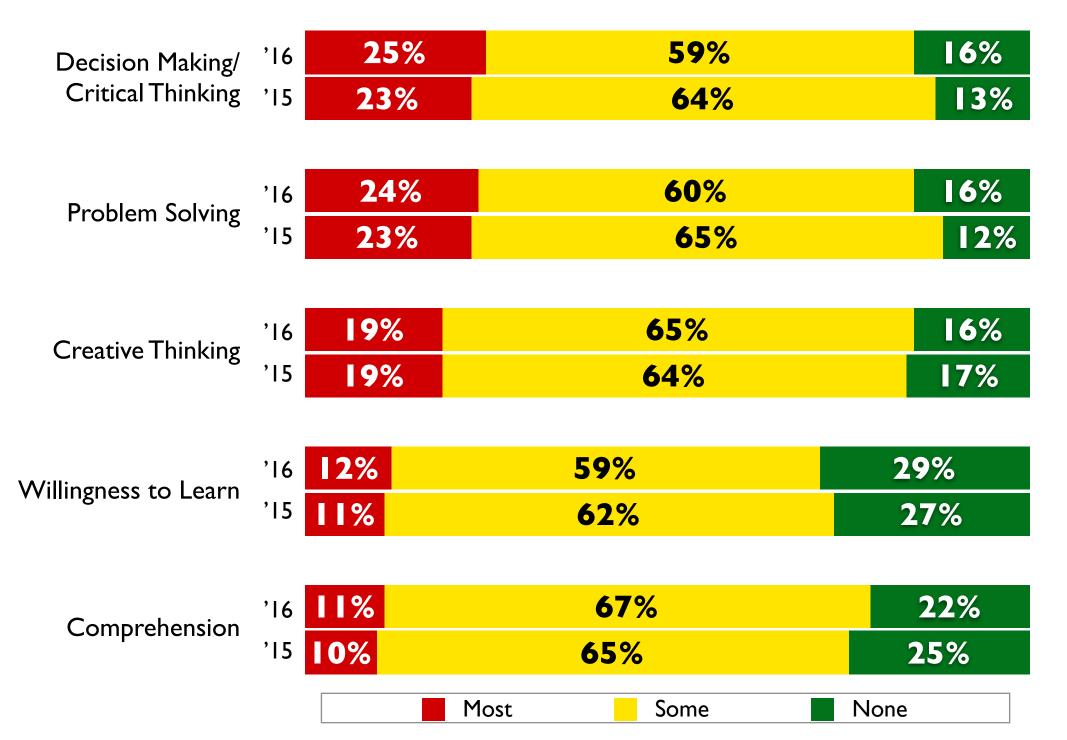
Basic Skills: Employees Needing Improvement: 2015 - 2016



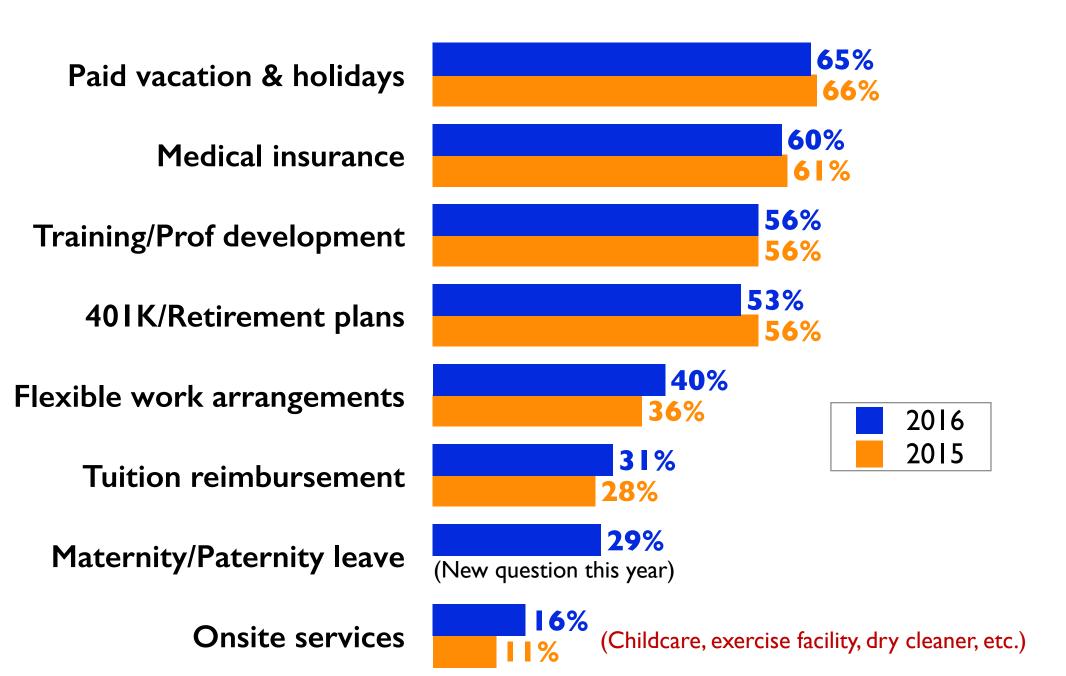
Soft Skills: Employees Needing Improvement: 2015 – 2016



Thinking Skills: Employees Needing Improvement: 2015 - 2016

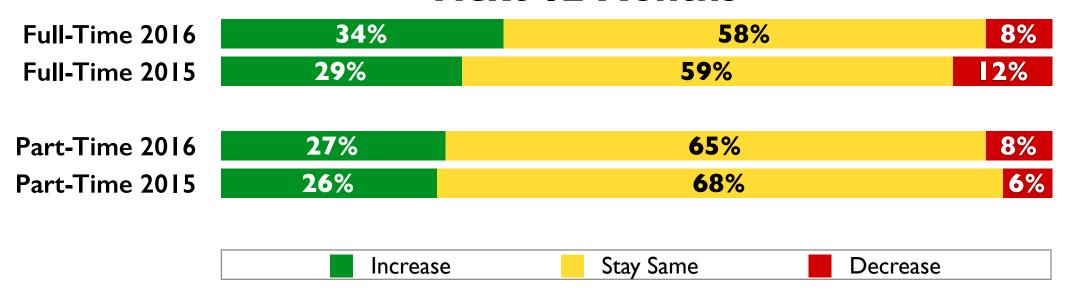


Benefits and Training Opportunities Offered to Full-Time Employees



Organizational Hiring Plans: 2015 - 2016

Next 12 Months



Next 3-5 Years

Full-Time 2016	47%	48%	5%
Full-Time 2015	52%	42%	6%
Part-Time 2016	41%	52%	7%
Part-Time 2015	41%	53%	6%

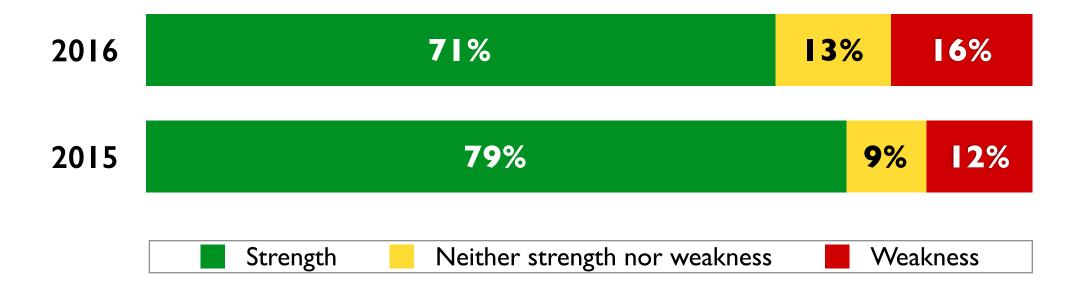
How Organizations Retain Employees

Offer good working conditions	82%
Offer competitive pay / compensation	70%
Offer training	67%
Offer flexible work schedules	54%
Employee recognition and reward programs	53%
Promote career growth opportunities	49%
Employee wellness programs	40%
Offer tuition reimbursement benefits	30%
Reduce minimum qualifications for vacancies	12%

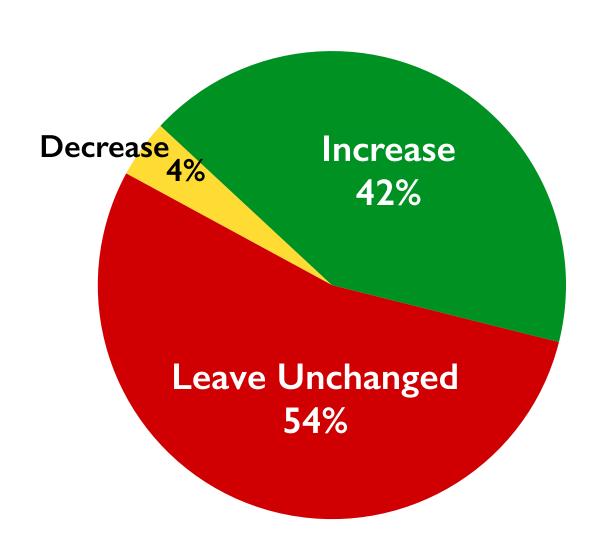
Anticipating the Organizational Impact of the New Overtime Rule

Remain about the same / No changes	33%
Don't know / Not sure	33%
Convert some salaried employees to hourly pay	32%
Increase the number of part-time employees	11%
Decrease the number of full-time employees	9 %
Increase the number of full-time employees	4%
Decrease the number of part-time employees	2%

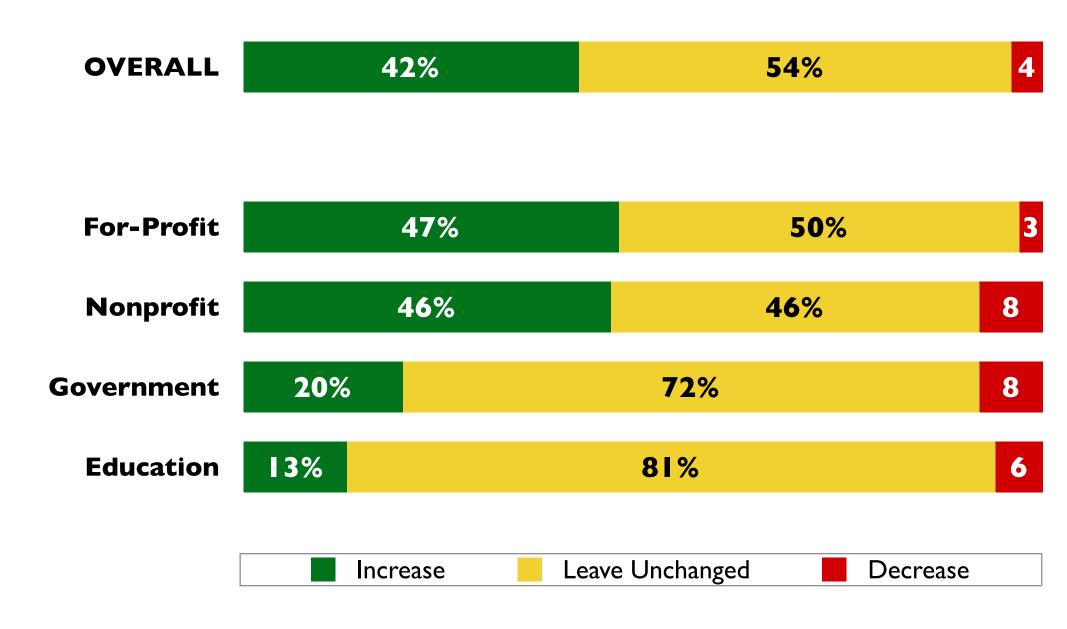
Impact of Community Quality of Life on Attracting and Retaining Workers



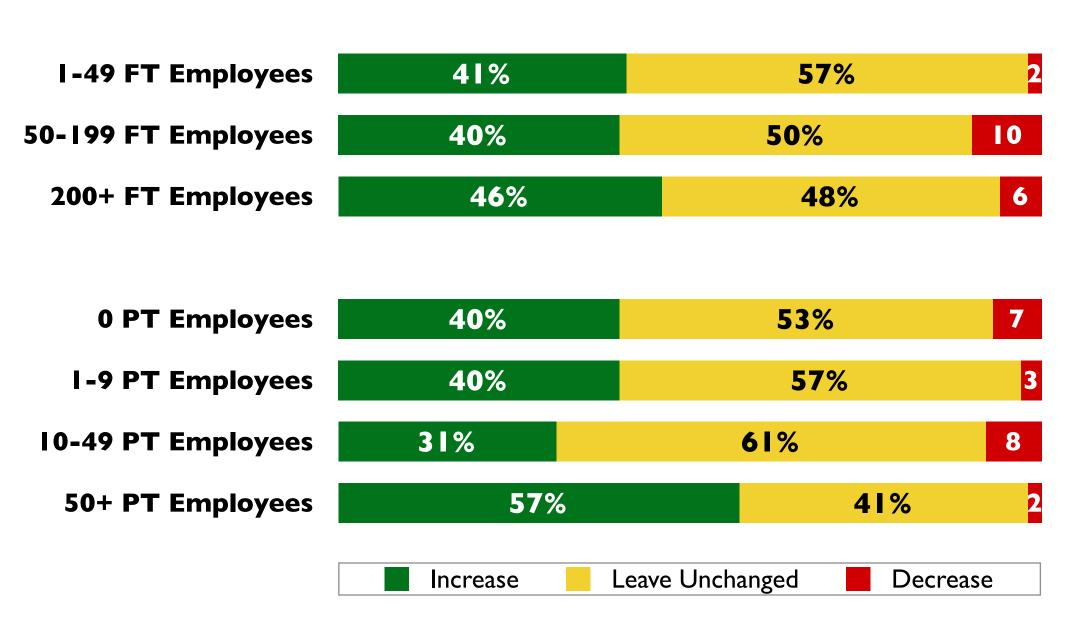
Employment Expectations Over Next 6 to 12 Months



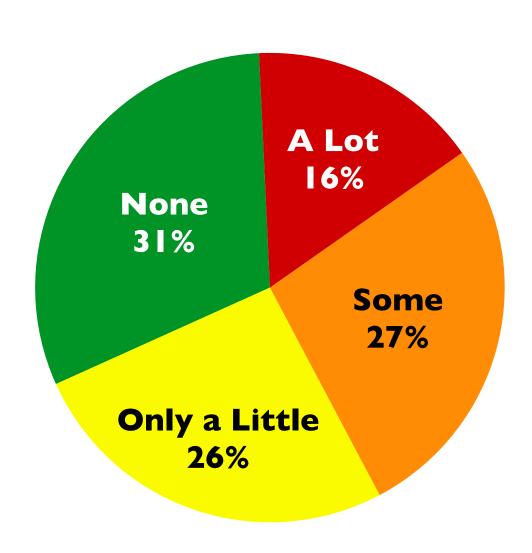
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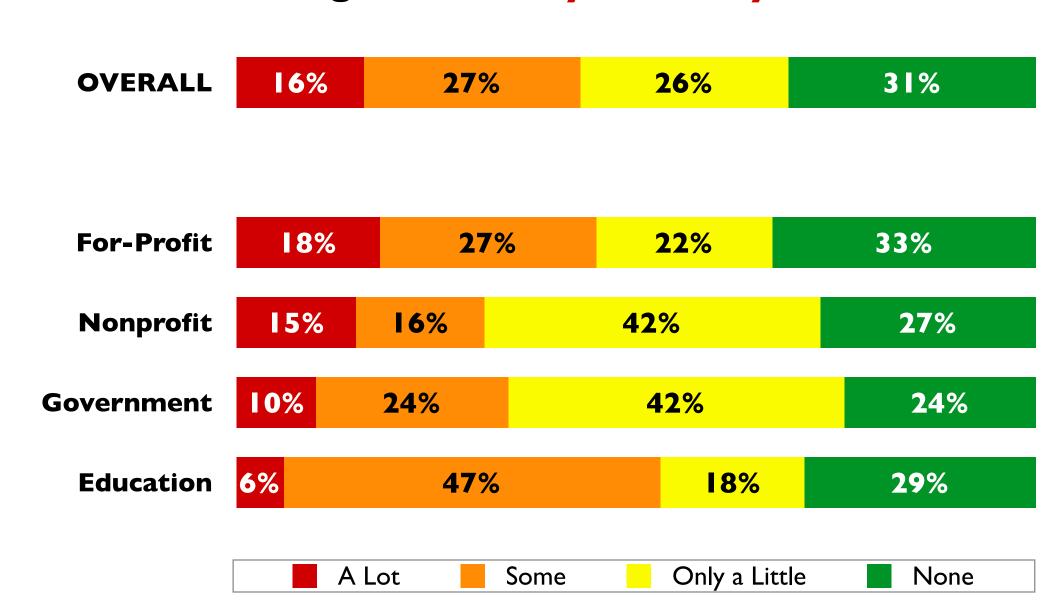
Employment Expectations Over Next 6 to 12 Months by Employer Size



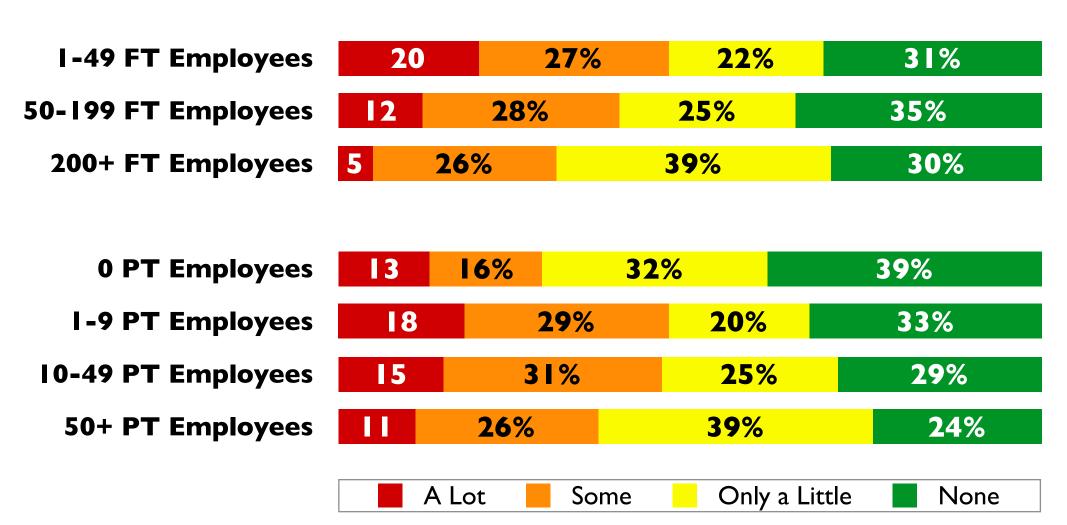
Extent to Which Organizations are Reluctant to Hire Additional Employees Due to "Uncertainty" of How New Governmental Regulations Will Impact Their Organization



Extent to Which Organizations are Reluctant to Hire Additional Employees Due to "Uncertainty" of How New Governmental Regulations Will Impact Their Organization by Industry

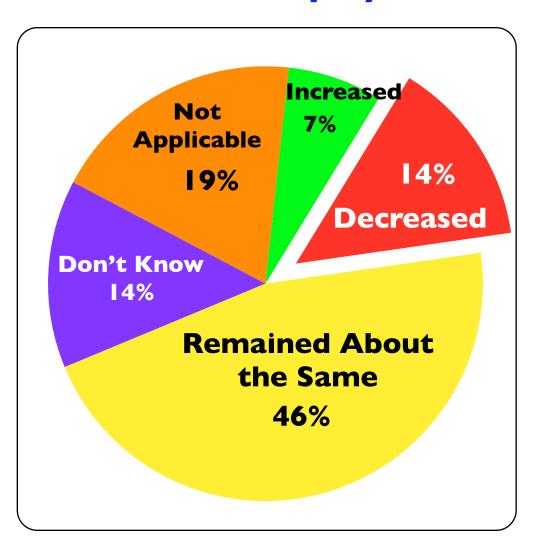


Extent to Which Organizations are Reluctant to Hire Additional Employees Due to "Uncertainty" of How New Governmental Regulations Will Impact Their Organization by Employer Size

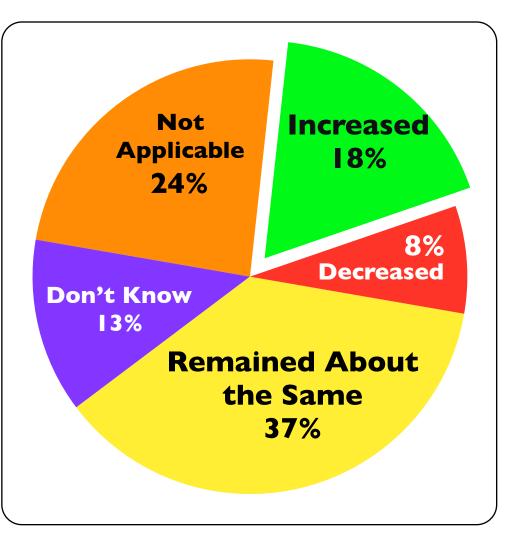


Impact of the Affordable Care Act on Employment Levels — 2016

Full-Time Employees



Part-Time Employees



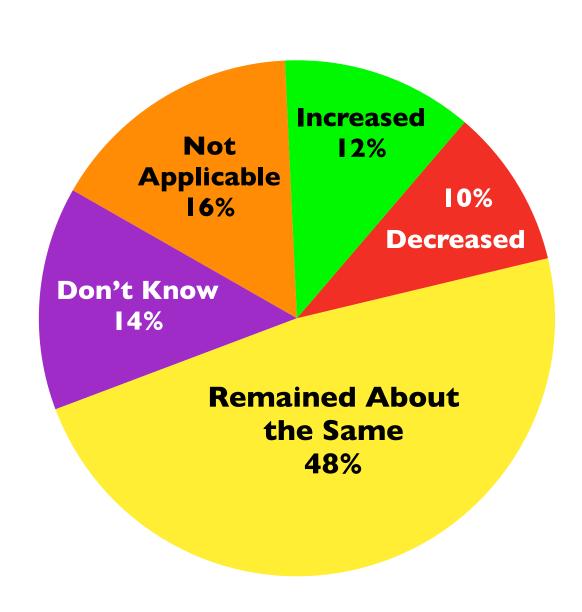
Impact of the ACA on Employment Levels of Full-Time Employees by Industry

Impact	For-Profit	Nonprofit	Government	Education
Increased	7%	8%	0%	29%
Decreased	15%	15%	0%	18%
Stayed About the Same	48%	46%	55%	18%
Don't Know	11%	19%	21%	23%
Not Applicable	19%	12%	24%	12%

Impact of the ACA on Employment Levels of Part-Time Employees by Industry

Impact	For-Profit	Nonprofit	Government	Education
Increased	19%	19%	3%	35%
Decreased	8%	0%	10%	12%
Stayed About the Same	37%	42%	42%	23%
Don't Know	11%	23%	17%	18%
Not Applicable	25%	16%	28%	12%

How the Affordable Care Act Has Impacted the Number of Employees Offered Health Insurance



Impact of the ACA on Number of Employees Offered Health Insurance by Industry

Impact	For-Profit	Nonprofit	Government	Education
Increased	9%	27%	0%	41%
Decreased	13%	4%	7%	6%
Stayed About the Same	51%	42%	48%	23%
Don't Know	12%	19%	21%	24%
Not Applicable	15%	8%	24%	6%

Impact of the ACA on Number of Employees Offered Health Insurance by Employer Size

Impact	I-49 Full-Time Employees	50-199 Full- Time Employees	200+ Full-Time Employees
Increased	6%	13%	26%
Decreased	12%	10%	5%
Stayed About the Same	52%	50%	43%
Don't Know	10%	15%	20%
Not Applicable	20%	12%	6%

Impact of the ACA on Number of Employees Offered Health Insurance by Employer Size

Impact	I-9 Part-Time Employees	10-49 Part-Time Employees	50+ Part-Time Employees
Increased	0%	7%	33%
Decreased	7%	10%	9%
Stayed About the Same	45%	59%	37%
Don't Know	32%	7%	15%
Not Applicable	16%	17%	6%



Questions?